



## Temporary Business Developer

**Description:** For biotech companies seeking interim support in business development, I offer my services as a temporary business developer. With a proven track record in managing complex sales cycles, forming strategic partnerships, and launching new products, I bring a wealth of experience to your team on a temporary basis. My services are ideal for companies facing temporary resource gaps, expanding into new markets, or launching new products.

As a temporary business developer, I integrate seamlessly into your team, providing immediate value and driving business development initiatives forward. My approach is hands-on and results-oriented, ensuring that your business development efforts continue to progress smoothly and effectively, even during periods of transition or growth.

### Key Deliverables:

- **Interim Business Development Management:** Temporary leadership and management of your business development activities, ensuring continuity and progress.
- **New Business Opportunity Identification:** Proactive identification and pursuit of new business opportunities, including market entry strategies and partnership development.
- **Key Account Management:** Management of relationships with key accounts and stakeholders, ensuring that your most important partnerships are nurtured and expanded.
- **Product Launch Support:** Strategic and operational support for product launches, including market analysis, go-to-market planning, and sales team coordination.
- **Integration with Existing Teams:** Seamless integration into your existing business development team, providing immediate support and expertise.

## **Why Choose Me?**

With a Master's degree in Biomedical Sciences and a major in Science-Based Business, combined with extensive experience in sales, business development, and market research, I offer a unique combination of scientific knowledge and commercial expertise. My work with leading biotech companies across Europe and the United States has equipped me with a deep understanding of the industry's challenges and opportunities. I am committed to delivering high-quality, impactful services that drive business growth and innovation in the biotech sector.

## **CONTACT**

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